

# IBB TEF - The Technology and Development Fund of Investitionsbank Berlin (IBB)

## - Development of promising technologies -



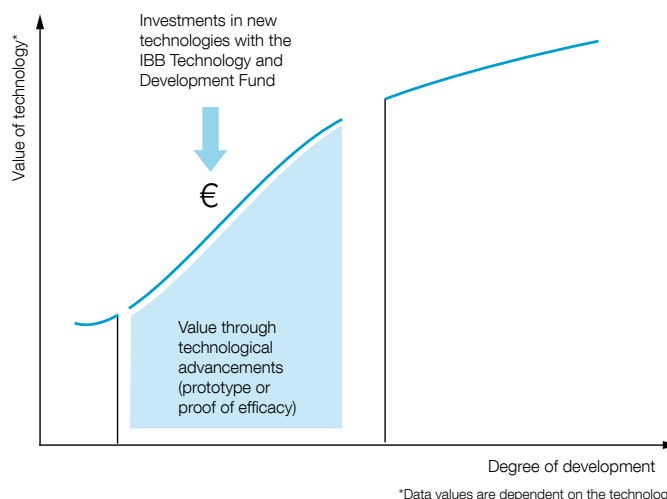
ipal has been evaluating and bringing to market the inventions of its alliance partners, Berlin's universities, polytechnics and research institutions, for 10 years now. Submitted innovations frequently include exceedingly interesting inventions at a very early stage. ipal's experience has demonstrated that these inventions can be better exploited if their applicability can be demonstrated and attendant risks are eliminated.

The divide between the current stage of development of selected projects and interest in the market can be bridged by such investments. The IBB Technology and Development Fund provides financing for further development measures - deemed necessary by ipal - for the successful business implementation of inventions from Berlin. To be eligible for IBB funding, an invention must be mentored by ipal and meet strict selection criteria.

As the partner of the technology and development fund, ipal assumes responsibility for this new and sustainable approach to invention commercialization. Inventions from the network of Berlin universities and research institutions are tested for technology and development fund suitability according to strict criteria; testing is conducted, for example, to identify any obstacles that may hamper utilization. Moreover, a project's feasibility is appraised along with an examination of the risk-reward ratio and exit perspective. The selection process is overseen by ipal as well as external appraisers and experts. In order to support certain projects, trademark rights must be sold to the fund by the proprietor.

ipal assumes responsibility for the detailed project planning as well as for the selection and management of the development partners. Thus, the patent commercialization agency

takes over the entire coordination, control and monitoring of technology and development fund guided projects. At all times, the invention's exploitation is the main focus and, throughout the course of the project, potential buyers and networks are actively identified and approached. Universities and polytechnics, or any suitable business, may serve as project partner for the planned development measures in an effort to benefit from a particularly broad scope of know-how.



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### Key Facts of the Technology and Development fund:

- Volume: 10 million euro
- Revolving fund
- Focus on promising patents with high innovation potential
- 4-5 projects annually
- Average assistance per project: 200.000 euro as a direct investment
- Project development duration: 1-2 years

### The Technology and Development Fund offers the following benefits to proprietors:

- Down payment at the transfer of trademark rights
- Financing for further development measures (either with the inventor or a third development partner)
- Percentage share of merchandising proceeds

### The concept of the Technology and Development Fund provides the following benefits for businesses:

- Lessening of the development risk
- Access to inventions and the know-how of renowned universities and research institutions in Berlin
- Augmenting the patent portfolio of a business
- Acquisition of simple, exclusive or regional licenses
- Developing of new business segments
- Enhancement of the competitive market position of a business