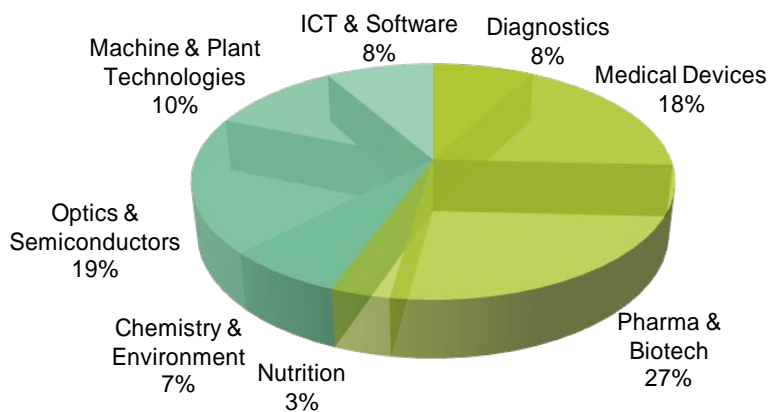


ipal GmbH, a company of Investitionsbank Berlin and Berlin’s universities, is the leading technology marketer in the Berlin region. Ranging from the assessment of patentability and market capability of technologies to their comprehensive patent protection and technology development all the way to successful commercialization and administration of property right portfolios, and strategic IP Consultancy, the company provides an extensive catalogue of services in support of innovations, patents and licenses. Apart from academics, ipal also operates for non-academic research institutes, start-ups, small and mid-sized enterprises as well as for patent and technology funds, thereby bridging the gap between science and industry.

### Portfolio of ipal GmbH by Technology Areas



An overview of all our technologies on offer can be found on our website [www.ipal.de](http://www.ipal.de)

### Comprehensive Technology Offering

ipal possesses a comprehensive portfolio of innovative technologies from all areas of natural sciences. We are an exclusive partner of Berlin Universities and work closely with a few of the most renowned research institutions. Through us, you will have access to seminal academic research results, which, tomorrow, could provide you with an essential competitive advantage and position you as an innovation leader of cutting edge technology.

Following careful IP and Market Analyses, only the most promising inventions are added to our portfolio. We also ensure that comprehensive patent protection is in place and, together with potential transferees, we explore suitable industrial property strategies.

### Your Competitive Advantage:

- Patent-protected innovative technologies
- Enhancement of product and patent portfolios
- Expanding to new areas of business
- Access to the knowledge leaders of our partner institutions

### Key Facts

- Founded in October 2001
- 23 employees
- Portfolio of 229 technologies
- 1.475 invention disclosures
- Thereof 489 priority patent applications
- 117 licence and patent sales agreements

## Services Relating to Innovations, Patents and Licences

ipal boasts over ten years experience in the assessment, patenting and commercialization of IP-based technologies. In addition to academia we are particularly supportive of small and medium-sized businesses, as well as Start-ups to whom we provide a range of professional IP-management services.

### Our Performance Portfolio:

#### Evaluation of Technologies

- Assessment of state-of-the-art and novelty research
- Market analyses (demand, market environment, application potential)
- Assessment of technological inventions
- Patent protection strategy consultation
- Developing business plans
- Freedom-to-operate-analysis

#### IP Management

- Cost and quality control of patent registrations
- Co-ordination of the evaluation process
- Passing on ipal's favourable conditions with patent lawyers and other advisors to customer
- IP administration (managing deadlines, annual fees, etc.)
- Preparing and performing IP Due Diligence

#### Portfolio Management

- Strategic IP portfolio consultation
- Support with in and out-licensing (negotiating and drafting contracts)
- Exploring financing options for technology developments (TEF, grant applications, solicitation of VC Investors)

### Partners:

■ Freie Universität Berlin ■ Humboldt Universität Berlin ■ Technische Universität Berlin ■ Hochschule für Technik und Wirtschaft Berlin ■ Beuth Hochschule für Technik Berlin ■ Investitionsbank Berlin ■ Charité-Universitätsmedizin Berlin ■ Paul-Ehrlich-Institut Langen ■ Robert-Koch-Institut ■ Deutsches Herzzentrum ■ Bundesanstalt für Materialforschung und -prüfung ■ Jacobs University Bremen

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